StethoMe: making contacts in Finland

> **We are glad that we took part in EC2VC. This positively affected our business relations, as well as enabled reaching potential partners more easily during the accompanying HIMMS conference.**

StethoMe   Wojciech Radomski, CEO   https://StethoMe.com/   Poland

My challenges

Our main challenges were getting feedback from investors and information about elements that need to be improved, Scandinavian market insight, and increasing brand awareness. StethoMe also looked for opportunities for long-term cooperations. The company aimed to gain new knowledge about the area in which we operate - artificial intelligence in the fields of healthcare and telemedicine.

eHealth HUB support

Investment Readiness (EC2VC) [May 2019].

"StethoMe got an access to the key stakeholders and mass media. We were appropriately promoted by eHealth HUB marketing materials and took advantage of their channels and network.

During the EC2VC, the solution itself as well as the company have been strongly appreciated by the investment experts. We were winners of 2019 edition which gave as an opportunity to network and obtain visibility."

The company

StethoMe is an AI company focussed on the world of healthcare and telemedicine. StethoMe product is the wireless stethoscope working with a dedicated app and AI algorithms. It enables auscultation of a patient's lungs and heart, recording and sending sounds in order to be analysed by AI algorithms. The patient is informed if the device registered any abnormal sounds. The doctors have a preview for advanced analysis of sounds and recordings.

eHealth HUB Stories

Learning points

"We have found potential business partners, who perfectly match our target market and requirements. In addition, we have better knowledge of the Finnish medical market."

Wojciech Radomski, CEO StethoMe

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eHealth HUB services

Investment Readiness

A training program designed to prepare European early stage startups and SMEs within the eHealth sector to approach and collaborate with investors.